

# Verist

Specialized Insurance Solutions

## Real Estate, Hospitality & Leisure

Industry Expertise. Tailored Solutions. Exceptional Service.

Verist is a specialty insurance organization delivering tailored insurance solutions for Real Estate, Hospitality & Leisure clients.

Our industry-focused approach combines underwriting expertise, specialized claims management, risk advisory capabilities, and access to diverse sources of insurance capital to address today's increasingly complex risk environment.

**Specialized Industry Expertise**

Leveraging deep, sector-specific knowledge and targeted insights to navigate complex challenges and drive growth within your industry.

**Exceptional Client Experience**

Delivering seamless, personalized, and high-touch service that consistently exceeds expectations and builds long-lasting relationships.

**Capital and Data Intelligence**

Combining advanced financial capital insights with rigorous data analytics to drive smarter, high-impact business decisions.

## Real Estate, Hospitality & Leisure

Our commitment to the sector includes a focus on improving the traditional insurance carrier experience for customers in the following fields:

**Ownership/ Organizational Structure**

- Building Owners
- Building Operators/Property Managers
- Real Estate Investment Trusts (REITs)
- Real Estate Investment Funds
- Investment Portfolios of Financial Institutions
- Global Service Providers
- Real Estate Developers

**Commercial Real Estate**

- Commercial Office Buildings
- Retail Properties / Shopping Centers
- Industrial / Warehouse Properties
- Logistics / Distribution Centers
- Medical Office Buildings
- Self-Storage Facilities
- Parking Garages / Parking Operations
- Mixed-Use Developments
- Multifamily / Apartments
- Student Housing

**Hotels and Resorts**

- Full-Service Hotels
- Select-Service Hotels
- Limited-Service Hotels
- Luxury Hotels & Resorts
- Boutique Hotels
- Extended-Stay Hotels
- Hotel Management Companies
- Hotel Owners / Operators
- Resort Properties
- Convention / Conference Hotels

**Hospitality and Leisure**

- Golf Resorts / Golf Courses
- Country Clubs
- Private Clubs
- High-End Restaurants
- Conference Centers
- Entertainment Venues
- Health / Fitness Clubs
- Cultural Institutions
- Museums and Art Galleries
- Casinos / Gaming Resorts
- Ski Resorts

## Areas of Expertise

**General Liability**

**Umbrella / Excess Liability**

**Workers' Compensation**

**Commercial Auto**

**Property**

**Active Assailant**

**Renters Insurance**

# The Verist Difference

Our approach combines specialized underwriting expertise, enhanced white glove service, proactive claims management, integrated RiskSphere advisory services, and diversified insurance capacity to help real estate, hospitality and leisure firms manage risk more effectively throughout the entire insurance life-cycle.

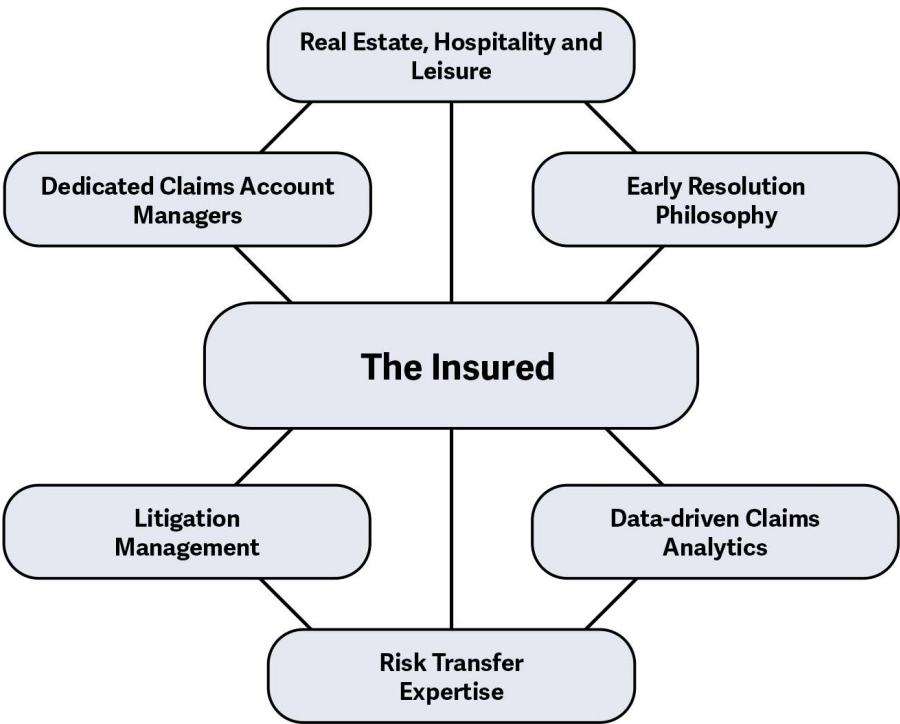
- Specialized Underwriting Expertise
- White Glove Services
- Diversified Insurance Capacity
- Integrated RiskSphere Advisory Services
- Proactive Claims Management



## Our Claims Management is Designed Around the Needs of the Insured

At Verist, we believe that claims management is most simply stated as an unrelenting desire to deliver the best results to our insureds by leveraging our people, technology and passion for the business.

That's why our people focus on delivering on this customer service proposition every day, with integrity and dedication to providing you with the best service possible. We understand that in today's environment of increasing business transactions, lack of transparency and service limiting agendas, it's more important than ever to have a partner you can trust.



### Customer centric, value-added services include:

- Best practice risk transfer contract reviews performed by qualified experts
- Bespoke policy wording, subrogation, and risk transfer solutions
- Customizable data analytics, benchmarking and modeling tools

## Products

Verist will underwrite multiple lines of coverage simultaneously, providing a more efficient, comprehensive and holistic insurance solution. Our expertise includes:

### Property and casualty (including):

- Property
- Primary general liability
- Umbrella/excess liability
- Auto liability
- Workers compensation
- Wind deductible buy-back

### Available Policy Offerings

- Guaranteed cost
- Deductible
- Self-insured retentions
- Captive
- Retrospective
- Structured

RiskSphere gives clients a fresh commercial story built around integrated support, specialist reach, collaborative partnerships, and expertise they can trust.

RiskSphere allows Verist to remain the trusted client relationship lead while extending the offer through specialist vendor partners in areas where technical depth, field execution, or advanced technology capability is essential.

RiskSphere offers our clients a broader risk solutions partner

- Connected and collaborative model
- Offers proactive risk analysis and prevention preparedness
- Training and micro-learning
- Compliance and risk insights
- Safety Systems Design and Testing



Our Leadership Team

Contact our team for more information on how Verist can optimize your risk management practices.

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Disclaimer

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