



Global Chief Industry Officer

About Us

Our mission is to be the leading insurance solutions provider in our targeted industries, offering underwriting expertise and bespoke solutions to our clients. Verist provides multi-line insurance solutions to middle market and large accounts across the **Real Estate, Hospitality, Financial Institutions, Professional Services, and Life Sciences** industries. Our approach is grounded in disciplined underwriting, deep industry expertise, and close collaboration with our broker partners to deliver bespoke risk management solutions.

Role Overview

The Global Chief Industry Officer (EVP) is a senior executive leadership role responsible for defining and executing Verist's global industry strategy across its core verticals. Reporting directly to the Chief Executive Officer, this role serves as the enterprise leader for industry specialization, driving growth, market relevance, and client engagement through deep sector expertise and differentiated insurance solutions.

This executive will combine extensive insurance industry knowledge with a proven track record of building and scaling specialized insurance operations. The role is highly market-facing, requiring regular engagement with key clients, brokers, and strategic partners to strengthen relationships, identify growth opportunities, and continue to position Verist as a leading industry specialist.

Strategic Impact at Verist

The Global Chief Industry Officer plays a critical role in shaping Verist's competitive positioning and long-term growth. By aligning underwriting, claims, and distribution around industry-specific strategies, this leader enhances product relevance, strengthens broker and client partnerships, and drives profitable expansion.

This role directly impacts revenue growth, client retention, and brand differentiation by ensuring Verist is recognized as a trusted expert within its target industries. The position also serves as a key external ambassador for the organization, representing Verist in the marketplace and elevating its industry profile.

Key Responsibilities

Industry Strategy & Leadership

- Define and lead Verist's global industry vertical strategy across all target sectors.
- Build and scale specialized insurance operations aligned to industry needs and risk profiles.
- Identify emerging industry trends, risks, and opportunities to inform product development and underwriting strategy.
- Establish Verist as a recognized thought leader within its core industries.



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Market Engagement & Business Development

- Serve as a senior relationship leader with key clients, brokers, and distribution partners.
- Lead strategic client and broker meetings to drive growth, retention, and cross-sell opportunities.
- Partner with distribution leadership to expand market presence and deepen broker relationships.
- Represent Verist at industry conferences, forums, and client engagements.

Cross-Functional Alignment

- Partner with underwriting, claims, actuarial, and product teams to ensure alignment with industry strategies.
- Translate industry insights into actionable underwriting appetite, coverage enhancements, and service models.
- Ensure consistent execution of industry strategies across regions and business units.
- Drive continuous improvement in service delivery and client experience within each industry vertical.

Leadership & Talent Development

- Build and lead a high-performing team of industry specialists and leaders.
- Foster a culture of technical expertise, accountability, and client-centricity.
- Mentor senior leaders and develop succession plans for key roles within industry verticals.

Qualifications & Experience

- Bachelor's degree and/or advanced degree preferred.
- 20+ years of experience in the insurance industry, with deep expertise in one or more of Verist's target sectors.
- Proven experience building and scaling industry-specialized insurance operations or verticals.
- Strong track record of client and broker engagement, including leading high-level strategic discussions.
- Demonstrated ability to drive growth, innovation, and operational excellence in a complex organization.
- Executive presence with exceptional communication, leadership, and influencing skills.